

Seeking

Chief Executive Officer

Salary: 100,000 - 115,000

Join our team and lead our organization to end hunger in the Central Valley.

We are seeking a business professional who possesses a complement of skills including leadership, organizational management, financial acumen, and strong communications skills to build successful relationships and effectively communicate our programs to our partners and ethnically diverse communities we serve.



Our Goal and Mission Statement

The goal of Community Food Bank (CFB) is to create a hunger free Central Valley and our mission is to address the immediate nutritional needs and provide sustainable solutions for the food insecure through the operation of an efficient food acquisition and distribution system, community outreach and public education.

www.communityfoodbank.net

The Organization

CFB is located in Fresno, the 5th largest city in California and has been in business for nearly 20 years. Fresno is the heart of a growing metropolitan area strategically located in the center of California with nearly one million residents. CFB serves Fresno, Madera, and Kings Counties and is involved in the solicitation, acquisition, warehousing and distribution of food to a variety of agencies serving those in need. CFB is a member of the Feeding America family, and provides services to: food pantries, residential shelters, community kitchens, adult and child day care centers, and more.



The Position

The Chief Executive Officer (CEO) is a rewarding career opportunity for the right person who has a desire to make a significant difference to thousands in our community. This position is at-will, and reports to a supportive, strategic, and successful 16 member Board of Directors. You will lead a management team overseeing operations, inventory management, finance, human resources, and programs, approximately 35 indirect reports, a large and active group of volunteers, and manage a multi-million dollar budget.

CFB has increased our annual distribution to over 28 million pounds of food, and you will lead our continued growth. You will assist in developing our strategic plan, expand our distribution capabilities, and reach more members in our community with hunger needs. You will provide creative ideas, guide staff, and develop new pathways to obtaining our objectives. You are an empowering leader, masterful at developing relationships, and building trust.

Our Ideal Candidate has:

- A bachelors degree, masters preferred, in Business Administration, Health, Social Science, or closely related discipline
- Extensive business, operational and management experience transferable to leading a like size and operational organization
- Directed a non-profit, or like organization, with food bank experience desirable
- Ability to travel and work a flexible schedule to accommodate organizational needs

As the CEO you will:

Leadership and Management:

- Inspire, develop, and empower a talented staff
- Lead a team of dedicated professionals overseeing programs, operations, and services
- Promote staff development and team work
- Be a visionary and recognize what will sustain and improve the organization now, while directing today's activities towards tomorrow's growth
- Lead the organization in developing our strategic initiatives and organizational goals to guide our mission's success and achieve results

Business and Finance:

- Work with Board and Finance Manager to assist in sustaining long term financial success
- Position the organization's infrastructure to effectively accept and allocate large food and fund donations
- Advocate for the organization, and collaborate with federal, state and local government agencies
- Oversee an annual budget of \$4.5 million



Communications, Partnered Relationships Community and Public Relations:

- Be the face of the organization and an involved leader in our community
- Educate communities, increase support for our mission, and continue to improve reaching those in need
- Use your multicultural knowledge and/or multi-linguistic ability to reach a diverse client base
- Use relationship and communication savvy to bridge gaps
- Develop relationships, expand our network, and create strategic partnerships
- Communicate effectively with stakeholders, media, community members, and organizations we serve and partner with
- Convey confidence in their presence, communications, direction, and recommendations
- Develop a communication/marketing strategy that connects the organization with an ethnically diverse community

Board and Staff Relations:

- Provide timely, concise, clear and informed communications to Board members
- Provide visionary ideas and new opportunities to reach organizational goals
- Leverage the professional guidance and knowledge collectively held among members of the Board
- Provide guidance to staff and the Board
- Work with staff to get the job done, and cultivate an environment that supports a work life balance

To successfully lead this organization, you will:

- Convey confidence in your presence, communications, direction, and recommendations
- Use interpersonal strengths and versatile communication styles
- Find opportunities and develop new and creative solutions
- Operate with a strong ethical framework and uphold public trust
- Seek innovative and creative approaches to improve efficiencies
- Perform well under pressure, champion change, successfully manage priorities and multi-task effectively
- Demonstrate strong personal values and character
- Be personable, approachable, and coachable

Salary:

\$100,000 – 115,000 plus potential performance based incentives

Benefits:

CFB has an attractive benefits package including:

- Fully covered medical, dental and vision for employee
- Life insurance and short and long term accident insurance
- 80 hours sick leave, 12 paid holidays, 20 days paid time off
- 401 (k) plan with CFB contributing 3% of annual salary

Work, Live and Play in Fresno, California

Top-ranked educational institutions, affordable California living, vibrant cultural and recreational opportunities, and championship sports teams are just some of the great characteristics of the Fresno area. Fresno takes great pride in its numerous attractions, places to stay and is home to bountiful harvests and beautiful weather. Surrounded by three national parks – Yosemite, Sequoia and Kings Canyon – you can take advantage of mountain climbing, fishing, hiking the redwoods and mountain trails, camping, rafting, swimming, and much more.



How to Apply:

The recruitment will close when the needs of the organization are met, so apply ASAP!

Send cover and resume to wendi@wbrowncreative.com, or

Fax to: 1-866-224-1423

Contact your recruiter, Wendi Brown, with any questions:

wendi@wbrowncreative.com

541-858-0376 – Direct

866-929-9227 – Toll Free